







CURRENT STATUS OF ROAD LOGISTICS AND STEPS FORWARD

By: Juhani Ijäs



Key figures for 2020

- 
-  Turnover 14.4 M€*
 -  Bonded warehouse area over 9 000 m²
 -  Over 110 professionals
 -  Over 5 500 loads shipped with own trucks
 -  Over 10 000 sets of customs documents

*Avind International Ltd. and Transpoint International (FI) Ltd. combined.

History in short, and locations

- Avind International Ltd.
 - Founded in 1998
 - Over 20 years of experience in Russian & CIS logistics business
 - Head office and bonded warehouses in Hamina
 - Offices also in
 - St. Petersburg
 - Vyborg

Your Supply Chain's reliability can be increased

- 30 years experience in trucking to Russia
 - We keep the hand on pulse and know the latest requirements
- Daily shipments to Russia of FTL
- Weekly shipments to Russia of LTL
- A vast network of reliable subcontractors
 - Means flexibility and versatility for the client



Customs Clearance in Russia

- We have a license of Customs Representative in Russia ("Customs Broker")
 - Export Clearance is made electronically
 - Truck can drive directly to the border*
 - Import Clearance is made electronically
 - Truck has to enter territory of Bonded Warehouse to finalize the import declaration procedure.

*Customs authorities may want to perform inspection, that is done at Bonded Warehouse.

Biggest challenges in current situation

- Crossing the Russian border is taking too long time
 - FI border crossing takes in average 2 hours, and really rear over 6 hours. Procedures with the customs takes less than 20 minutes.
 - RU border crossing takes hardly ever less than 4 hours even for empty truck. Usually 4-8 hours, and sometimes over 12 hours.
- Customs inspections at the Russian border
 - There are multiple factors that can lead to inspection at the RU border, and none of them leads to reduction in smuggle.
 - They anyway lead to 1-6 days delays, and
 - 500-1200 € costs from the private Customs Bonded Warehousing company + waiting time costs about 200 € per day

Suggestions to resolve challenges

- Shipments with eSeal to be performed without queuing on the border
 - All data about goods is already delivered to the customs electronically in advance.
 - Customs clearance is already done electronically, and even automatically (so called automated clearance, in russian «АВТОВЫПУСК»).
 - How come that it is still not possible to clear the goods already before coming to the border? No need to get to the bonded warehouse for customs clearance afterwards.
 - In Finland this is already done and performing really well.

Suggestions to resolve challenges

- Shipments with eSeal to be performed without inspections on the border
 - If customs clearance at the border is too Sci-Fi at the moment, why not to leave the inspections etc. procedures for the inland customs posts?
 - All data about goods is already delivered to the customs electronically and in advance, so the riskiest products can be traced more carefully with eSeal up to the customs terminal for inspection, if such a real need will occur.
 - No need to waste time for completely unnecessary and slow procedures on the border
 - Similar idea is already implemented with export shipments from Russia.



MEMBER OF YOUR
RUSSIAN LOGISTICS TEAM

Thank you for you attention!

Contacts



Juhani Ijäs



Juhani.Ijas@avind.fi



+358 50 545 0565



Hailikarintie 8, FI-49460 Hamina, Finland

Ten reasons to choose Avind

1 Fleet and drivers of our own  Reliability, good and guaranteed availability, good quality and high level of safety.	2 Customer service in both countries  Short reaction times. Personal service in Finnish and Russian 7 am–8 pm.	3 Drivers' know-how and safe operational practices  ADR	4 Temperature-controlled shipments  Versatile rolling stock.	5 Double-decker possibility  2 x 33 pallets.
6 Customs broker license  Transportation and customs clearance services as from One-Stop Shop	7 Customs carrier's licence  Advantageous for high value goods.	8 Gps tracking  24/7 location and vehicle status available.	9 25,5 tons payload  Typically, only 22 tons.	10 ISO 9001, 14001 and 45001 certified  Quality and safety in all operations.